

A close-up photograph of two hands shaking in a firm grip. The hand on the left is wearing a white shirt cuff, and the hand on the right is wearing a dark suit sleeve. In the background, a city skyline at night is visible, with numerous skyscrapers and lights. The image has a blue and white color scheme.

**Your
Technology Partner
Of Choice...**



**TRIWAY
TECHNOLOGIES**

A person wearing a white dress shirt is shown from the chest down, with their arms slightly outstretched. The background behind them is a dense cityscape, likely New York City, featuring numerous skyscrapers and buildings. The image is split diagonally, with the cityscape on the left and a solid blue background on the right.

Agenda

01 About us

02 What we Deliver...

03 Our Clients

04 Our Vision

About Us

- Triway Technologies is a leading technology company in Dubai, known for its innovative solutions, commitment to customer satisfaction, and focus on building long-term partnerships. With our expertise and dedication to staying at the forefront of technological advancements, we continue to make significant contributions to the digital landscape of Dubai and beyond.
- One of our key strengths is our commitment to customer satisfaction. We prioritize understanding our clients' requirements and work closely with them to develop customized solutions that address their specific challenges. By leveraging our expertise and industry knowledge, We consistently deliver successful outcomes for our clients.
- Additionally, having a strong focus on fostering long-term partnerships, We believe in building relationships based on trust, reliability, and mutual growth. Our dedication to maintaining excellent client relationships has contributed to our reputation as a reliable and trustworthy technology partner.
- We pride ourself on staying ahead of the technological curve. We embrace the latest advancements in the industry and incorporate them into our solutions. We provide our clients with the most up-to-date and efficient products.

Customer Engagement and Acquisition Process @ Triway

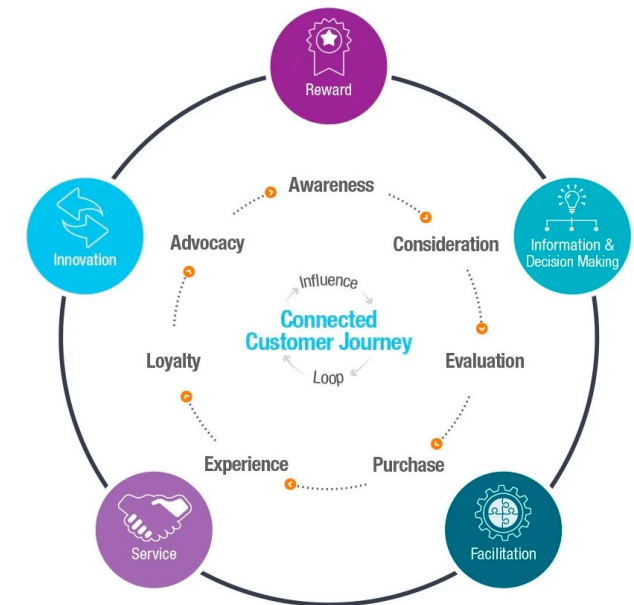
76% of customers expect solution providers to understand their needs... We do that.

- **Identify** – Follow customer needs, via listening first, focus group discussions, analysis and craft unique solution proposals.
- **Distribute** – Once identified the needs, we distribute it across the right teams and departments.
- **Create** – Tailor product features, create detailed content that speak about it to customer, how it meets their needs.
- **Collect** – Obtain customer feedback regularly to learn how our efforts met their expectations and enter into SLA for post sales support.

• **Provide faster solutions** – One of the common things we offer is real time support. By identifying the needs of customers and provide faster and effective support.

• **Improve our products & services** – Customer research helps understand the motives behind the client's process. We learn about the areas we are missing out and create an effective USP. The insights are used to enhance the products or services to satisfy customer needs.

• **Reduce the number of support tickets** – Building the product and services considering the needs of our customers, we ensure effective solutions to customer issues.



Our Selective basket...



Triway Technologies Deliverable Matrix' 2023

Servers & Storage						
Systems						
Software & Virtualisation						
Networking & Communication						
Cyber Security						
Cloud						
Document Management						
Key Management						
Occupational Health						
Training & Professional Services						

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Services Portfolio:

<u>Servers and Storage</u>	<u>Systems</u>	<u>Software and Virtualisation</u>	<u>Networking & Communication</u>	<u>Cyber Security</u>
Installation and Configuration	Consultation & Strategy	Virtual Infrastructure Design and Implementation	Unified Communication	Vulnerability Assessment and Penetration Testing
SAN	Infrastructure Design and Implementation	Virtual Machine (VM) Provisioning and Management	Network Consulting and Support	Security Risk Assessment and Management
NAS	Support and Helpdesk Services:	Server Consolidation and Optimization	Network Design and Architecture	Security Incident Response and Management
Hgh Availability	Network Design and Security	Software apps & Custom Development	Network Implementation and Deployment	Security Awareness Training and Education
Backup and Recovery	Cloud Services and Migration:	Disaster Recovery and Business Continuity	Network Security	Identity and Access Management (IAM)
DR	Data Management and Analytocs.	Storage Virtualisation		Data Loss Prevention (DLP)
Capacity Planning	Business Continuity	Network Virtualisation		Security Operations Center (SOC)
Virtualisation	Virtual Desktop Infra (VDI)	Application Virtualisation		Cloud Security
Performance Monitoring	Project Management	Cloud Integration & Hybrid		Compliance & Regulatory Services

Services Portfolio: Cont'd...

<u>Cloud</u>	<u>Document Mgt.</u>	<u>Key Management</u>	<u>Occupatioal Health</u>	<u>Training and PS.</u>
IAAS	Document Storage and Organization	Intelligent Key Management	Physical Well-being	Assessment
PAAS	Version Control	Enhanced Data Security	Mental Clarity and Emotional Resilience	Design
SAAS	Retrieval and Search	Key Lifecycle Management	Increased Productivity and Performance	Consultants
IoT	collaboration and workflow	Risk Mitigation	Prevention of Lifestyle-Related Diseases: Optimal health plays a vital role in the prevention of lifestyle-related diseases.	Delivery
Cloud Mgt & Orchestration	Security and Access Conftol	Auditability and Accountability	Strong Immune System	Hands on Practial Expeerience
Database as a service	Document Capture and Scanning	Interoperability	24/7 vitals monitoring	Experienced Professionals
DR As as Service	Daya Analytics and Reporting	Efficient Key Tracking and Availability	Improved Stress Management	learning and Support
	Archiving and Retention	Intregation with other systems	Positive Social Interactions	Customization and Scalability
	Indexing and Metadata Management:	Automated Key Issuance and Return	Better Sleep and Longevity	Measurable Outcomes

Software Portfolio & Skills:

<u>Skillsets - Java</u>	<u>Mobile Apps</u>	<u>Models</u>	<u>Microsoft</u>	<u>IPs.</u>
Java/J2EE	iOS	Consultation	NETCore	SVAPS (Aviation)
JSP/JSF/EJB	Ionic Framework	Augmentation	MVC4 & MVC5	Campus Buddy
Spring MVC, Spring REST	Xamarin	BOT / BOOT	WEB API (for REST Service)	Career upskill
Spring Boot	Angular	ODC	Microsoft Entity Framework	AloS
Play Framework	React	SAAS	Microsoft Enterprise Library	
JPA/Fibernate	Flutter	IAAS	Devops	
Apache Solr		PAAS		
		AlaaS		
		CSaaS		



Email or Call us
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Success Secrets

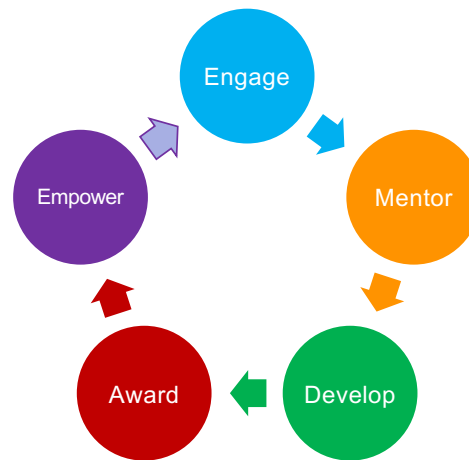


Customer First
Customer Service is an Attitude

We
Grow
With
You

We Value our Resources and empower them

Employee Retention Program



Employee Engagement

- ❖ Mentorship Programs
- ❖ Fostering a Culture of Teamwork and Collaboration
- ❖ On Boarding and orientation programs at all levels
- ❖ Multiple communication and feedback channels

Skills and Development

- ❖ Investment in Professional development including industry recognized technology and domain trainings and certifications
- ❖ Many Career Growth Opportunities are made available
- ❖ Mobility Options and Job Rotations

Rewards and Recognition

- ❖ Competitive Employee Salary and Benefits
- ❖ Robust Performance Management System which is linked to rewards and recognition
- ❖ Rewards System that incentivize new ideas and innovation

Our Global Presence

Vision

To be globally significant in technology innovations from design to implementation in each of our chosen domains by 2030. Putting People First.

Mission

To be the most reliable technology integrator for customers and suppliers, that delivers value through products and services with ever evolving innovation and care. To be a responsible value creator for all our stakeholders.

Quality

We will be passionate about achieving the highest standards of quality, always promoting meritocracy. We will be bold and agile, courageously taking on challenges, using deep customer insight to develop innovative solutions.



Global Offices:

2. India
3. United Kingdom
4. United States
5. Qatar

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THANK YOU

**Looking forward to
shake hands with you long term...**